



U.S. General Services Administration

# Health IT Special Item Number 132-56

IT Schedule 70 Business Programs  
Office of Integrated Technology Services

Roya Konzman

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## **IT Schedule 70**

- **Largest Federal acquisition vehicle for IT products and services**
- **Over \$15 billion in annual sales**
  - Over \$700M in State & Local Government
- **Over 4,700 IT contractors**
  - App. 85% of all contracts are held by small businesses
- **Open solicitation - vendors can submit an offer any time**
- **Gateway to government procurement opportunities**



# Special Item Number (SIN)

- **Logical groupings of like products and services**
- **SIN Examples on Schedule 70**
  - 132-8: Purchase of New Equipment
  - 132-32: Term Software License
  - 132-40: Cloud Computing Services
  - 132-51: Information Technology Services
  - 132-56: Health Information Technology



# Health IT SIN Description

## **132-56 --- Health Information Technology Services**

Includes a wide range of Health IT services to include connected health, electronic health records, health information exchanges, health analytics, personal health information management, innovative Health IT solutions, health informatics, emerging Health IT research, and other Health IT services.



# Why Health IT SIN

- **Improve the way Health IT services are made available to our customers**
- **Increase in Health IT market**
  - Annual value of \$21.9 billion with projected annual growth of 7.4%
  - Health IT value to reach \$31.3 billion by 2017
- **Supporting Federal Health IT Strategic Plan (2015-2020)**
  - Expand adoption of Health IT products and services
  - Advance interoperable health information solutions
  - Strengthen healthcare delivery systems



# Benefits of a Health IT SIN

<b>Customer Agencies</b>	<b>Industry Partners</b>
Access to innovative and cutting-edge Health IT technologies	Differentiate Health IT services from other IT services
Visibility and accessibility of Health IT experts	Visibility as Health IT service provider to customer agencies
Simplify procurement of Health IT services	Visibility to all IT Schedule 70 Health IT requirements
Track Health IT spend data	Opportunity to do business with IT Schedule 70 customers



# How Industry Partners Can Get On The SIN

- **Current IT Schedule 70 Contract Holders**
  - Submit a modification to add the Health IT SIN 132-56 to the current contract through GSA's [eOffer/eMod portal](#).
  - Email [FAStlane@gsa.gov](mailto:FAStlane@gsa.gov) using the subject line "FASt Lane contract modification". Include the existing contract number in the body of the email.
- **Industry Partners Without an Existing IT Schedule 70 Contract**
  - Follow the steps in the [online guide](#) to preparing & submitting an offer.
  - Email [FAStlane@gsa.gov](mailto:FAStlane@gsa.gov) using the subject line "FASt Lane new offer". Include the new offer code in the body of the email.



# Questions and Answers





# Questions & Answers

**Q: What is the Solicitation number for the IT Schedule 70 - Health IT SIN?**

**A:** The Health IT SIN is included in IT Schedule 70 Refresh 38, Solicitation number FCI/FCIS-JB-980001-b

**Q: Does the Health IT SIN include products and services?**

**A:** The Health IT SIN includes services only.

**Q: Will GSA customers use other SINs for Health IT services?**

**A:** Customers will only use at the Health IT SIN 132-56 for Health IT service requirements.



## Questions & Answers

**Q: Can Health IT experience from government and private industry be used in qualifying for the SIN?**

**A:** Both government and private industry Health IT experiences are accepted.

**Q: Will this SIN have a Small Business Set-Aside?**

**A:** The Health IT SIN will not have a small business set-aside. Under IT Schedule 70, customer agencies have the ability to set aside Task Orders for small business.



## Questions and Answers

**Q: How can small companies qualify for the Health IT SIN if they have only been a sub on other Health IT contracts (and not a prime)?**

**A:** Small businesses can document knowledge and past performance as a prime or a subcontractor to qualify for the Health IT SIN.

**Q: Can small emerging companies submit individual resumes for experience to get on the Health IT SIN?**

**A:** Small emerging companies with less than 2 years of corporate experience joining IT Schedule 70 can submit individual resumes for experience to get on the Health IT SIN.



## Questions and Answers

**Q: Is there a way to expedite getting on the GSA IT Schedule 70 Health IT SIN?**

**A:** GSA IT Schedule 70 Health IT SIN is utilizing the FAStLane process. For industry partners that currently do not have an IT Schedule 70 contract, the process will take approx. 30-45 days. And for existing industry partners (Schedule 70 contract holders), the eMod process will take approx. 24-48 hours.

**Q: When is the deadline to submit for the Health IT SIN?**

**A:** There is no deadline since IT Schedule 70 is an open solicitation.



## Questions and Answers

**Q: Is there a checklist/response guidance for IT Schedule 70 holders to add the Health IT SIN?**

**A:** Instructions for New and Existing IT Schedule 70 Contract Holders  
<https://interact.gsa.gov/document/health-it-sin-update-instructions-new-and-existing-it-schedule-70-contract-holders>

**Q: Is there a restriction on the number of current IT Schedule 70 holders for the new SIN?**

**A:** There will be no restriction on the number of current IT Schedule 70 holders for the new SIN.



## Questions and Answers

**Q: What labor categories are recommended for the Health IT SIN?**

**A:** There are no recommended labor categories. Each company will determine the type of labor categories based on their Health IT service offerings.

**Q: Can a vendor use their labor categories and rates already available under SIN 132-51 to propose under the Health IT SIN and only add new labor categories that may be unique under the new SIN?**

**A:** To add labor categories under the Health IT SIN, industry partners must provide the documentation prescribed in the [modification instructions document](#). The labor categories added to Health SIN 132-56, must be specific to Health IT. As such, labor categories under SIN 132-51 would not be sufficient.

# Health IT SIN LINKS

<p><b>IT Schedule 70 Frequently Asked Questions</b>  <a href="http://www.gsa.gov/portal/content/122123">http://www.gsa.gov/portal/content/122123</a></p>	<p><b>Vendor Resource Center</b>  <a href="https://vsc.gsa.gov/">https://vsc.gsa.gov/</a></p>
<p><b>How to Get a Contract</b>  <a href="http://www.gsa.gov/portal/content/198693">http://www.gsa.gov/portal/content/198693</a></p>	<p><b>IT Schedule 70</b>  <a href="http://www.gsa.gov/portal/category/25677">http://www.gsa.gov/portal/category/25677</a></p>
<p><b>How to Maintain Your Contract</b>  <a href="http://www.gsa.gov/portal/content/146355">http://www.gsa.gov/portal/content/146355</a></p>	<p><b>IT Schedule 70 Training and Events</b>  <a href="http://www.gsa.gov/portal/category/100915">http://www.gsa.gov/portal/category/100915</a></p>
<p><b>eOffer/eMod</b>  <a href="http://www.gsa.gov/portal/content/101458">http://www.gsa.gov/portal/content/101458</a></p>	<p><b>GSA eLibrary</b>  <a href="http://www.gsaelibrary.gsa.gov/ElibMain/home.do">http://www.gsaelibrary.gsa.gov/ElibMain/home.do</a></p>
<p><b>IT Schedule 70 Customer Service Center</b>  <a href="mailto:ITCSC@gsa.gov">ITCSC@gsa.gov</a></p>	<p><b>GSA IT Schedule 70</b>  <a href="http://www.gsa.gov/portal/content/243683">http://www.gsa.gov/portal/content/243683</a></p>
<p><b>eOffer/eMod email address</b>  <a href="mailto:eoffer@gsa.gov">eoffer@gsa.gov</a>  <b>FAStLane email:</b> <a href="mailto:FAStlane@gsa.gov">FAStlane@gsa.gov</a></p>	<p><b>IT Schedule 70 Health IT SIN email address</b>  <a href="mailto:healthit-sin@gsa.gov">healthit-sin@gsa.gov</a>  <b>FAStLane Instructions:</b> <a href="#">online guide</a></p>
<p><b>Refresh # 38 link</b>  <a href="#">REFRESH 38 LINK</a></p>	<p><b>IT Schedule 70 Interact</b>  <a href="https://interact.gsa.gov/blog/published-solicitation-fcis-jb-980001-b-refresh-38-health-it-sin">https://interact.gsa.gov/blog/published-solicitation-fcis-jb-980001-b-refresh-38-health-it-sin</a></p>

## Need More Information?

**IT Schedule 70 Helpline**

**Phone: 877-446-4870**

**Refresh # 38 link:**

**[REFRESH 38 LINK](#)**

**eOffer/eMod Helpdesk**

**Phone: 866-472-9114**

**IT Schedule 70 Health IT SIN**

**<http://www.gsa.gov/portal/content/243683>**

**Email: [healthit-sin@gsa.gov](mailto:healthit-sin@gsa.gov)**

